


SANTA FE COLLEGE
3000 N.W. 83rd Street, F-042
Gainesville, FL 32606

OFFICE OF PURCHASING

DATE: August 8, 2017, 1:45 p.m.
TO: All Proposers
FROM: David Shlafer, Purchasing Director 
SUBJECT: Notice of Award of RFP #13-17 (Banking, Merchant, P-Card and ATM Services)

Please be informed that I am recommending awarding this RFP to **BBVA/Compass**. You are hereby informed that failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. This notice will be posted for review by interested parties for a period of 72 hours from the time indicated on this notice.

RFP Points Summary

Vendor	Total Points
BBVA Compass	381.81
TD Bank	317.99
Ameris	229.78
SunTrust	221.36

A breakdown of points per section is on the following page.

Late Proposal: Elavon/US Bank (not opened/not scored).

Thank you very much to all the proposers who participated!

Scoring Breakdown of RFP #13-17

Treasury Management	Possible	Ameris	BBVA Compass	SunTrust	TD Bank
Proposer Qualifications/Overall Proposal	75	73	73	70	75
References/Past Performance	25	23	25	20	25
Cost of Services/Earnings Credit/Interest	100	0	100	17.36	49.99
Total	200	96	198	107.36	149.99
Merchant and Credit Card Service	Possible	Ameris	BBVA Compass	SunTrust	TD Bank
Overall Proposal	25	25	25	25	25
References/Past Performance	15	14	15	12	15
Cost of Services	50	41.78	18.81	0	50
Equipment and Supplies	5	0	0	0	0
Total	95	80.78	58.81	37	90
Procurement Card	Possible	Ameris	BBVA Compass	SunTrust	TD Bank
Overall Proposal/Reconciliation System	25	25	25	25	25
References/Past Performance	15	14	15	12	15
Financial Benefit to College	15	0	15	0	0
Cost of Services (if any)	15	14	15	0	13
Total	70	53	70	37	53
ATM	Possible	Ameris	BBVA Compass	SunTrust	TD Bank
Overall Proposal	25	No Proposal	25	25	10
Financial Benefit to College	15	No Proposal	15	0	0
User Fees	15	No Proposal	15	15	15
Total	55	0	55	40	25
GRAND TOTAL	420	229.78	381.81	221.36	317.99